

Maine
Cumberland County

**CROSS INSURANCE ARENA
BOARD OF TRUSTEES**

The Board of Trustees held their meeting on Zoom.

MINUTES

Wednesday, February 2, 2022

Call to Order 9:00 AM

The meeting was called to order by Chair Tom Tyler.

Attendance:

Board of Trustees

Sam Surprise, District #1

Vacant, District #1

John Jamieson, District #2

Steve Webster, District #3

Tom Tyler, District #4, Chair

Jon Crimmins District #5 (Absent Excused)

Holly Hancock, District #6 (Absent Excused)

Lori Norman, At Large

Joe Gray, At Large

Spectra Staff, Cross Insurance Arena

Mike Scanlon, Senior Vice President, Spectra Venue Management

Mike Loconte, General Manager, Cross Insurance Arena

Mark Eddy, Director of Finance

Cumberland County

James Gailey, Cumberland County Manager

Susan Witonis, Commissioner of Cumberland County

Katharine Cahoon, Administrative & Special Projects

Welcoming of Guests and Introductions

Chair Tom Tyler called the meeting to order at a little after 9:00am.

Chair Tyler requested that the executive session and that mask mandate discussion be read out of

order.

BT22-001 Appointment of a Chair of the Board of Trustees

Joe Gray made a motion to nominate Tom Tyler for an additional year as the Chair of the Board of Trustees and John Jamieson seconded the motion.

Sam Surprise made a motion to nominate Steve Webster as the Treasury and John Jamieson seconded the motion.

Sam Surprise made a motion to nominate Lori Norman as the Vice Chair of the Board of Trustees and Steve Webster seconded the motion.

A Roll call vote was taken and the motion passed unanimously in favor, 6-0.

Yes: Sam Surprise, Steve Webster, Joe Gray, Lori Norman, John Jamieson, Tom Tyler

BT22-002 Approval of Minutes of the December Meeting

A motion was made by Joe Gray and seconded by Tom Tyler to approve the December minutes.

A Roll call vote was taken and the motion passed unanimously in favor, 6-0.

Yes: Sam Surprise, Steve Webster, Joe Gray, Lori Norman, John Jamieson, Tom Tyler

BT22-003 Appointment of Michael LoConte, CIA General Manager

A motion was made by Lorie Norman and seconded by Sam Surprise to request Cumberland County Commissioners' appoint Michael LoConte as the new CIA General Manager.

BT22-004 Update on Trustee Appointments

County Manager Jim Gailey stated that for District #5, current board of Trustee Jon Crimmins submitted an application for reappointment and was uncontested. There were a handful of applicants for District #2 that were interviewed by the Board of Commissioners and they ultimately selected John Jamieson for District #2 for reappointment.

A motion was made by Joe Gray and seconded by Lorie Norman to appoint Jon Crimmins to District #5 and John Jamieson to District #2.

A Roll call vote was taken and the motion passed unanimously in favor, 6-0.

Yes: Sam Surprise, Steve Webster, Joe Gray, Lori Norman, John Jamieson, Tom Tyler

BT22-005 Financial Report – November and December 2021

General Manager Mike Loconte reviewed the financial report ending in November 2021, there were

six events that were mostly hockey related and generated \$85,266 and other income included \$56,100 and indirect expenses were \$181,041 resulting in -\$42,675 which is greater than what was budgeted resulting in a \$29,585 variance.

General Manager Mike Loconte reviewed the financial report ending in December 2021, there were 14 events that included Disney and hockey which were very well attended. Disney shows had originally been four shows but increased to seven. The total event income and generated \$256,090 and other income included \$57,046 and indirect expenses were \$191,205 resulting in \$121,931 which was greater than what was budgeted resulting in a \$148,237 variance.

BT22-006 Event Report – November and December 2021

General Manager Loconte summarized the event reports sharing that there were 7 events in November and 14 events in December which consisted of hockey, Disney and Fluffy Iglesias. There are some upcoming shows of significance, MPA Hockey is March 8th and 12th, Mega Death is playing in May. He is currently pursuing hip hop show in June, rock concert in August, county show in October, and pop show in November.

BT22-007 General Manager's Report

A motion was made by Joe Gray and seconded by Steve Webster to accept the 22-005 financial report, 22-006 event report and 22-007 General Managers report.

A Roll call vote was taken and the motion passed unanimously in favor, 6-0.

Yes: Sam Surprise, Steve Webster, Joe Gray, Lori Norman, John Jamieson, Tom Tyler

BT22-008 Mask Discussion

County Commissioner Witonis introduced this item and expressed some concerns regarding the validity of negative home tests that are being used in lieu of proof of vaccination. She also stated that she is concerned given the proximity of the guests and the absence of masks. The general consensus was to table the discussion given the absence of the Maine Mariner representative who could provide more information. Members agreed to have a follow up meeting to discuss the issue further. Joe Gray left the meeting at 10:00am and at 10:02am Lori Norman left the meeting to attend another conference.

BT22-009 Maine Mariners Update

Enter into executive session pursuant to General Provisions, Title 1 M.R.S.A. §405(6)(D) for the opportunity to discuss negotiations.

With 4 member and 5 members need for a quorum, the Board of Trustees set another meeting to further discuss items 22-008 and 22-009 on Thursday, February 10, 2022 at 8:30am.

Adjournment – 10:12am